

Our experience

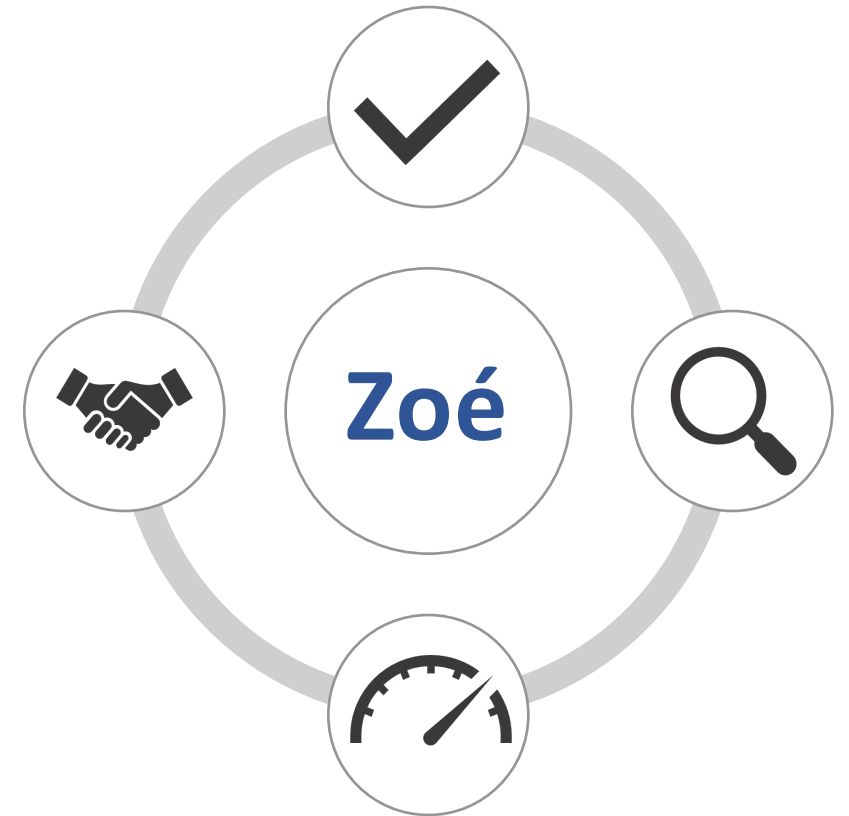
19 years as developers of global trade technological solutions endorse us.

Zoé IT Customs is proudly a Mexican company that in 2006 gets internationalized establishing its headquarters in Silicon Valley (San Jose, California).

As well, **Zoé IT Customs** has regional offices in the United States in San Diego, California and in Mexico in Tijuana, Guadalajara, Monterrey and Mexico City.

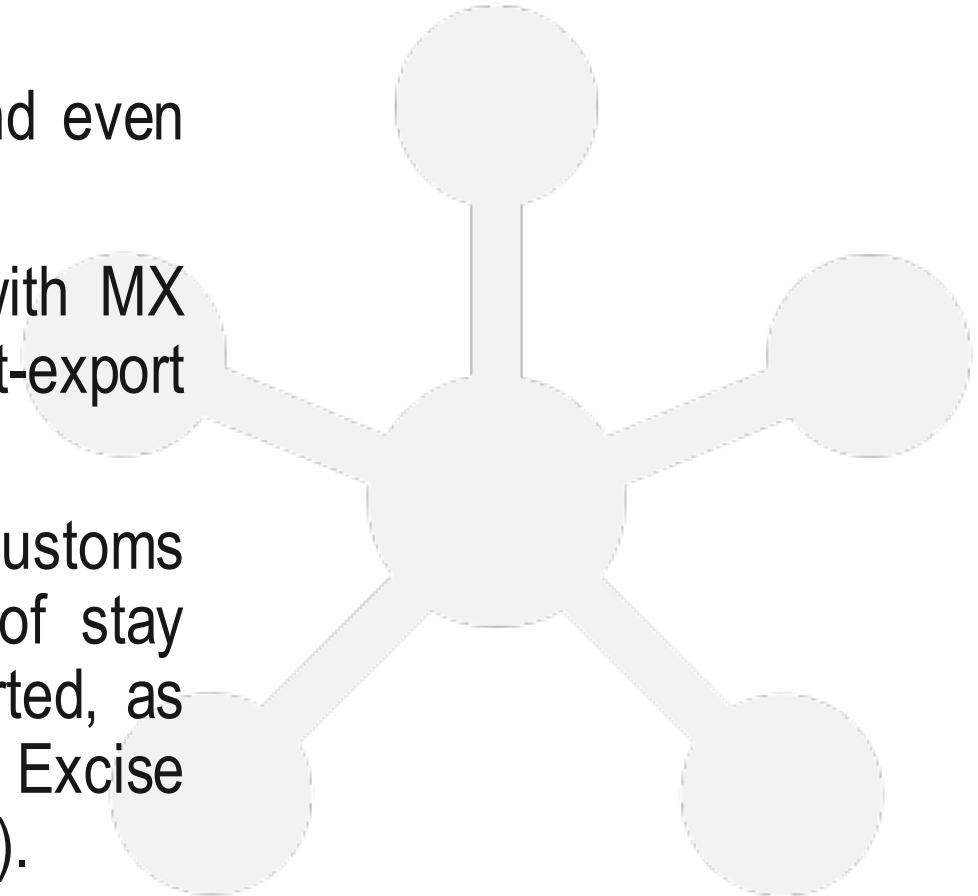
In this new digital era, the automation of processes on foreign trade operations is essential to build analytical data to:

- Comply with current customs and tax regulations;
- Identify on time opportunities and risks;
- Measure the performance of the foreign trade department, related departments, as well as its vendors; as well
- Improve decision-making.

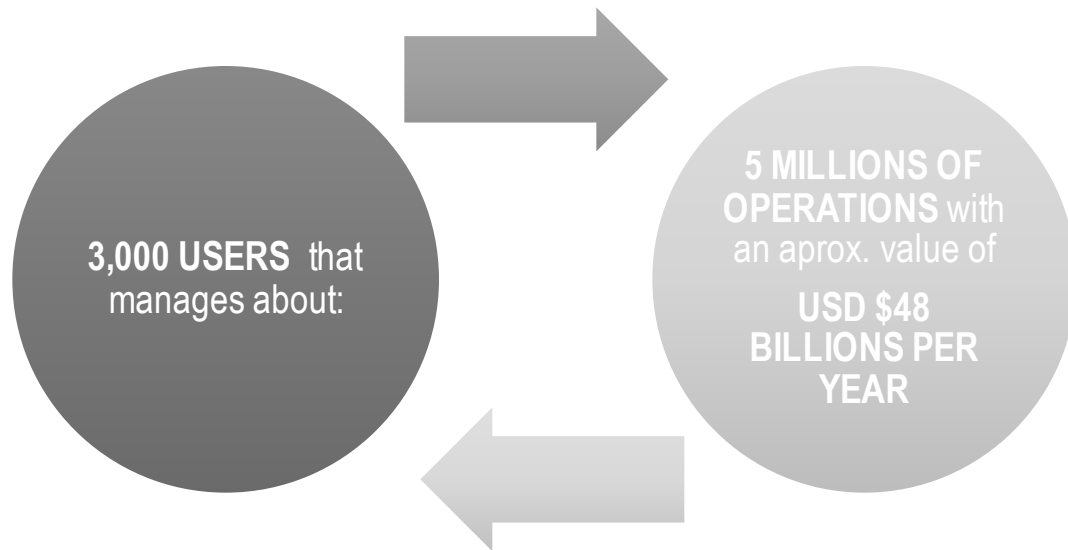


Zoé is a technological solution developed to:

- Manage daily foreign trade operations and even reconcile them with your inventories.
- Facilitate the exchange of information with MX and US brokers to expedite the import-export process.
- Comply what is required by Mexican Customs regulations by safeguarding the terms of stay within Mexico of goods temporarily imported, as well as the management of the VAT-Tax Excise granted by the Mexican Tax Authority (SAT).
- Generate reports that allows improve decision making.



Through **Zoé** we have more than:



Zoé has solid controls for companies in industries such as:

Electronic

Automotive and Auto parts

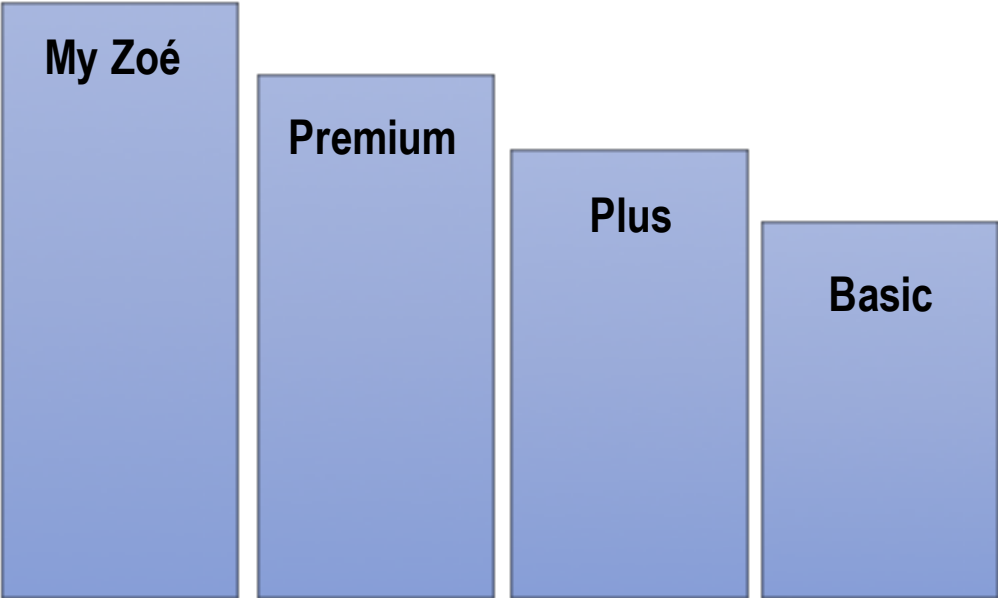
Aeronautical

Military

Medical

Trading companies

Availabe versiones



ZOE COMERCIO EXTERIOR® Derechos Reservados México 2001, v5.01.25 - DEMO, SUPERVISOR

System Import Export Reports Catalogs IVAIEPS/COMPLIANCE Interfaces Window Help

IMPORT PACKING LIST
IMPORT INVOICES
GENERATE PEDIMENTOS
EXPORT PACKING LIST
EXPORT INVOICES

**CUMPLIMIENTO IVA IEPS
SIN FECHA DE SOLICITUD PARA RENOVACION**

TO PROCESS OPERATION DIAGNOSTIC

IMPORT/EXPORT BY VALUE (DLLS)

SHOW 2D GRAPHS
OPEN BALANCE

BALANCE DUE

INICIAR SOLICITUD
Versión v5.01.25
NUEVA v5.01.41
CON Y SIN DESGLOSE DE VALOR AGREGADO
ACTUALIZAR

EFFECTIVENESS 2017

DESCARGADO 0.40%
SALDO ABIERTO 99.60%

EXPORT IMPORT

CANTIDAD VALOR DLLS

CANTIDAD VALOR DLLS

CANTIDAD VALOR DLLS

Zoe IT Customs

Módulo de Cumplimiento
Certificación IVA IEPS

Zoe IT Customs
Visita nuestro sitio:
www.zoecustoms.com

Main features

| Descripción | Basic | Plus | Premium | My Zoé |
|--|-------|------|---------|--------|
| Bilingual | ✓ | ✓ | ✓ | ✓ |
| More than 100 reports | ✓ | ✓ | ✓ | ✓ |
| Use of personalized settings | ✓ | ✓ | ✓ | ✓ |
| Unlimited users | | ✓ | ✓ | ✓ |
| US broker interfaces | | ✓ | ✓ | ✓ |
| VAT-Tax Excise Certification module | | ✓ | ✓ | ✓ |
| Automatic comparison: Data Stage vs Zoé's database | | ✓ | ✓ | ✓ |
| Automatic comparison: Physical Inventory vs Zoé's database | | ✓ | ✓ | ✓ |
| Self-assessment report (Zoe's database) | | ✓ | ✓ | ✓ |
| MX Customs broker interface | | | ✓ | ✓ |
| ERP interfaces for Bill of Materials, Catalogues of Raw Materials, Finished Goods, Clients and Vendors. | | | ✓ | ✓ |
| Costume made features; Zoé mimics your operation! | | | | ✓ |

Zoé is more than a software



Walkthrough: Before implementing Zoé a walkthrough of the Company's customs operation is performed in order to identify:

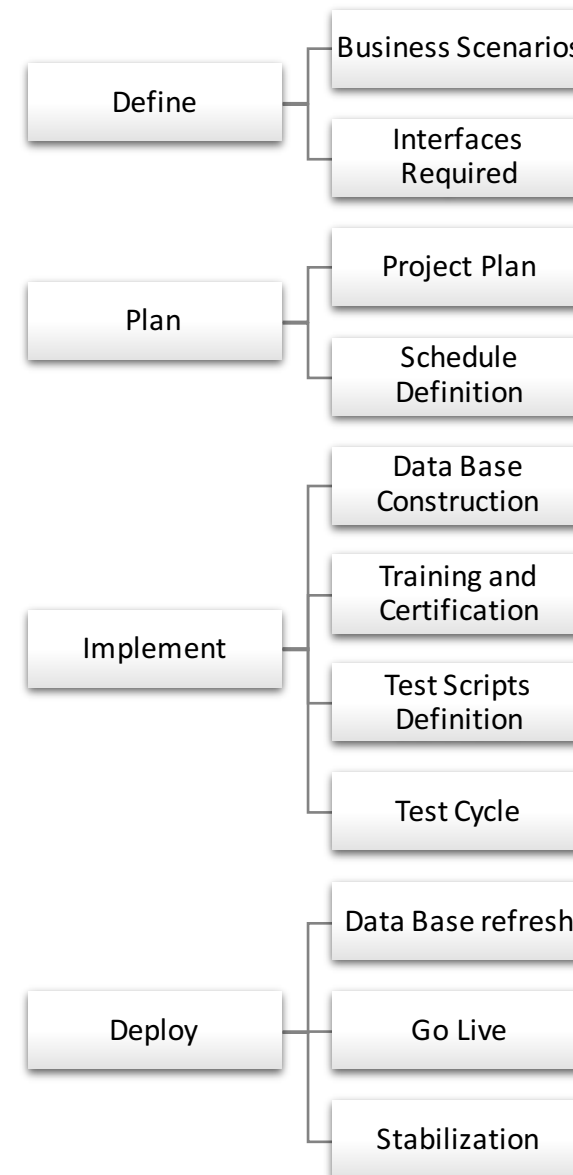
- Business scenarios;
- Interphases required;
- Costume made features required to be developed.

User Certification: During the implementation process, users will be trained and assessed to measure that they have the necessary knowledge to operate and manage Zoé.

Parallel Test Stage: Once Zoé is implemented and users are certified, our personnel will assist in-site to conduct live import and export operations to verify that the applicable features were accurate settled.

Once the parallel test stage is concluded, our personnel will assist the Company's personnel to process two monthly backflush reports for Annex 31 purposes.

Implementation Framework






My SCCyG

MySCCCyG module manages the balance of the VAT-Tax Exise related to temporarily imports from the initial inventory, as well as the backflush reports submitted to the Mexican Tax Authority (SAT).


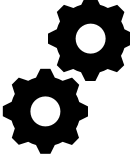

The objective is to provide our clients tools, processes and the necessary reports to assess, compare and chart the information from the three main sources of information in global trade operations:

- Zoé System (Annex 24 & 31)
- SCCyG
- VUCEM




My SCCyG

|  |  |  |
|---|--|---|
| CONNECTION: | CONSULT: | COMPARE: |
| <ul style="list-style-type: none"> • With Data Stage to obtain the import/export operations information. • With Zoé to consult information. • To upload initial balance and backflush reports already uploaded to SAT's website. | <ul style="list-style-type: none"> • Current VAT-Tax Excise credits. • The VAT balance of the SCCyG system. • Due date of VAT/IEPS credit with reports at the level report + invoice + piece number. • Operational reports and graphics. | <ul style="list-style-type: none"> • The debit and credit dues by SAT and by your Zoé system. • VAT-Tax Excise account statement against Zoé and Data Stage. • Pre-validation of files (previous to be submitted) • SCCyG's discharges against Zoé. |

Zoé Origin module provides our clients the necessary tools, processes and reports to determine the origin in terms of what is provided by NAFTA, as well as allows printing the Certificate of Origin of the finished products that qualifies.

|  |  |  |
|--|--|--|
| CONNECTION: | FEATURES: | EXPERTS: |
| <ul style="list-style-type: none"> • With Zoé to take advantage of existing information. • With Zoé COP to electronically request the Certificates of Origin to vendors. | <ul style="list-style-type: none"> • NAFTA origin certification analysis through different methods, such as: Tariff Shift, Regional Content Value and De Minimis. • Printing of Certificates of Origin and Generation of special reports, such as Affidavits, CAFE, AALA. • Capability to manage historic information of Origin analysis. | <ul style="list-style-type: none"> • Maintain and manage the database of Rules of Origin. |

Zoé Cop simplify the activities to request, follow-up and record the Certificates of Origin required by our clients' vendors.

|  |  |  |
|---|---|--|
| <p>CONNECTION:</p> | <p>FOLLOW UP:</p> | <p>TIME SAVING:</p> |
| <p>With Zoé to take advantage of existing information within catalogues, such as price and name of vendors.</p> | <p>Our clients will be able to:</p> <ul style="list-style-type: none"> ○ Request via e-mail to its vendors the Certificate of Origin detailing the required quantity. ○ Validate the received Certificates of Origin. ○ Monitor requests in process per vendor. ○ Review information thorough a website or a mobile device. | <p>The vendor will be able to:</p> <ul style="list-style-type: none"> ○ Request information through the module. ○ Generate Certificate of Origin to be signed by its legal representative ○ Upload Certificates of Origin ○ Our clients will have the possibility to host data in Zoe's web services (cloud) or within its local server. |